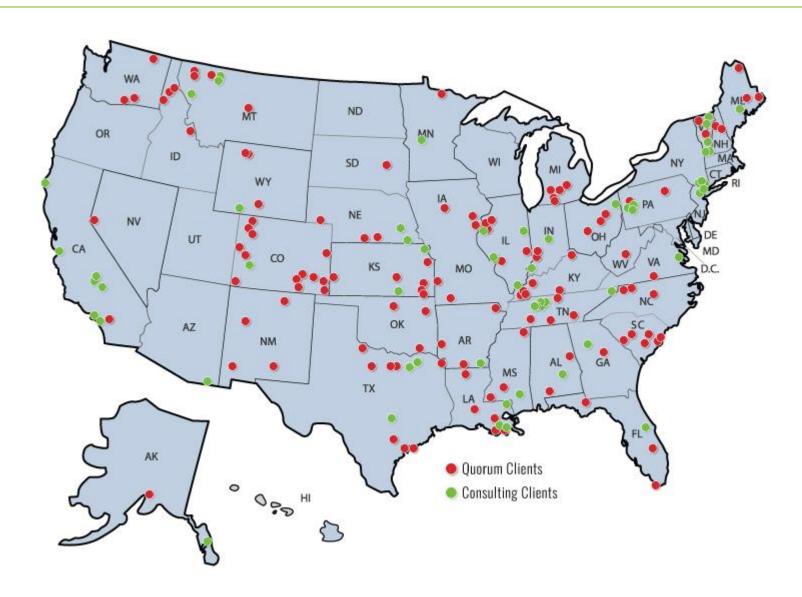
Quorum Health Resources



By the Numbers

700

management clients served over three decades

126 current multi-year hospital clients

years of hospital operations experience among Quorum Leadership Team

#11 among the top healthcare consulting firms

\$7.3 Billion

Five Business Lines

Consulting Services

The *Quorum Difference* is the extraordinary combination of consulting guidance and operations experience to address health care organizations' financial, operational and strategic issues. Quorum creates effective strategies and implements them to drive performance improvement and measurable results.



Operations Support

Quorum has provided a spectrum of hospital operations and management support for more than three decades. We can customize our services to meet your hospital's specific needs, from an on-site management team to advisory services.



Education

For three decades, the Quorum Learning Institute has delivered timely, leading-edge educational programs to hospital leaders and professionals - helping them achieve their business goals. Each year the Learning Institute programs are attended by over 10,000 participants.



Group Purchasing Organization

Quorum Purchasing Advantage (QPA), can deliver greater discounts on supplies than other GPOs through our membership with HealthTrust. QPA also negotiates significant discounts on specialized products and services to generate additional savings for our client hospitals.



- Vantage Workforce Productivity
- Supply AdVantage
- Vantage Contract Master
- Vantage Benchmarking
- Vantage CAH Reimbursement Modeler

3

Overview of Services



Healthcare Finance & Reimbursement

- Contractual Accounting Review
- Cost Report Analysis
- Reimbursement Review
- Medicare Reimbursement Analysis



Strategic Affiliation

 Collaborative approach to advance the development and operation of a regional network of affiliated and/or owned hospitals



Distressed Asset Management

 Performance improvement services for hospitals experiencing chronic difficulties or significant unanticipated events



Clinical Operations

- Clinical Documentation Improvement
- Case Management
- Quality Structure and Organization
- Value-based Purchasing
- Lean Six Sigma Training
- Accreditation Readiness



Compliance Resources

- Compliance Program Review
- Compliance Assessment and Implementation
- Compliance Education



Market Repositioning

 Comprehensive strategic and operational approach to address whether a hospital or system should consider an affiliation or consolidation

Overview of Services (continued)



Physician Services

- Practice Assessment
- Physician Practice Strategic Planning
- Physician Strategic Alignment
- Physician Compensation Modeling
- Practice Start-up
- Practice Management



Strategy and Marketing

- Strategy and Activation: Enterprise and Service Line
- Marketing Strategy, Plans, Research, and Services
- Market Position Strengthening
- Strategic Affiliation Strategy and Support
- Medical Staff Development Plans/Physician Needs
- Community Health Needs Assessment



Supply Chain

- GPO Compliance
- Clinical Cost Management
- Lean Implementation



Workforce Efficiency

- Staffing Assessment
- Productivity System
- Implementation



Revenue Cycle

- Denial Management
- Patient Access
- Charge Capture
- ICD-10
- Coding
- A/R Management



Information Technology

- Vendor Selection
- ICD-10 Testing and Remediation
- System Implementation Project Management

Quorum Health Corporation

Community Health Systems is spinning off Quorum Health Resources, LLC and 38 CHS-affiliated hospitals into a new company called Quorum Health Corporation (QHC). The decision to spin off hospitals in some of these smaller markets sensibly realigns the Community Health Systems' portfolio to create two strong companies- Community Health Systems and Quorum Health Corporation – each with the focus and flexibility to pursue its unique operating model and growth strategies.

Quorum Health Resources will be a subsidiary of a public company, Quorum Health Corporation, just like we have been a subsidiary of Community Health Systems. Quorum Health Corporation will operate affiliated hospitals (owned by subsidiaries of the Corporation) and also include Quorum Health Resources, which provides management and consulting services to non-affiliated hospitals. Quorum Health Resources will not own hospitals.





Quorum Purchasing Advantage (QPA) Announces New SSP Agreement with PTC

QPA is pleased to announce a new Strategic Service Partner (SSP) agreement with **Professional Transcription Company (PTC)**, PTC is a transcription company focused exclusively on providing high quality medical transcription services to hospitals, clinics, radiology and medical practices nationwide. PTC has worked with multiple hospitals/clinics in integrating with their hospital management platforms.

SSP Benefits:

- HIPAA compliant, Absolute Confidentiality
- High quality transcription with 99% accuracy
- Turn-around-time customized to meet your needs which varies from 2-18 hours
- Fax reports remote printing, batch email and secure web based access from any location
- Free HL7 integration with hospital systems
- PTC has the personnel, state of the art technology and skills to meet all your transcription and data processing needs

What the clients say.

- 1. We have used PTC for last 4 years, they were able to resolve our issues of transcription and interface. We are completely satisfied with their services. 40 Beds Hospital Director, HIM, Doctor's Hospital Houston.
- 2. PTC is responsive to our needs; they are customer-focused and deliver quality work in an efficient manner. Their fees are reasonable and their service representatives are true professionals. I know, I can count on PTC to assist in whatever our needs may be. Director HIM, Small Suburban Hospital in New York.
- 3. We have been with PTC for over 10 years and find their services to be exceptional, reliable and cost effective. Large group of Anesthesiology Practice, Union NJ.
- 4. Our clinic has been serviced by PTC since 2001 and we are happy and recommend them for transcription services. Large Clinic in Chicago Associated with Rush University Hospital.
- We have PTC as our service provider for Retina Surgical Center at two different locations and are extremely happy with their services. We have used them for over 7 years. Practice Administrator, Lexington, Kentucky.